



*P*ATTI NAPPI  
SENIOR ACCOUNT MANAGER

Patti Nappi serves as senior account manager at BSI Corporate Benefits, working closely with clients to ensure their employee health and disability benefits are the best in value and coverage for their employees. Patti has over 7 years of multi-faceted experience in the industry. As a senior account manager at BSI, Patti serves as the lead on several accounts, applying her experience to help clients and their employees understand their benefits in addition to providing day-to-day support. In close collaboration with BSI's actuarial department, Patti summarizes different plan options and recommends customized solutions to address each client's benefit needs. Patti meets with her clients to review claims reports, utilization reports, employee engagement strategy and execution, wellness program effectiveness, as well as overall benefits program strategy.

Patti manages the complete rollout process for all ancillary benefit programs to groups and their employees (employer paid and voluntary), including but not limited to: life, voluntary life, long-term disability and short-term. She facilitates on-site meetings at all necessary locations and conducts live webinars to guarantee benefits are explained to all employees and dependents for all necessary shifts.

Prior to joining BSI, Patti worked as a managing director where she coordinated and managed projects for national clients.

Patti is based in BSI's Bethlehem office and currently resides in Allentown, PA.