



# DAVE ERICKSON

## EMPLOYEE BENEFITS ADVISOR

Dave Erickson serves as an employee benefits advisor at BSI Corporate Benefits. He works closely with prospects and clients to provide unique solutions ensuring their employee benefit program provides the best value and coverage. Dave also serves as a BSI CORE specialist. BSI CORE is a unique model for companies of 50-500 employees featuring data transparency and risk protection normally only available to 5,000+ employee companies.

As an Employee Benefits Advisor, Dave works closely with the business development team, analytics team, and account directors to create strategic plans for his clients. Using transparent data, the team works in tandem to provide optimal cost containment with minimal employee disruption. He is responsible for understanding our clients, their business, and their needs to ensure BSI can deliver best-in-class value.

Prior to joining BSI, Dave was a risk advisor and was responsible for reducing client costs across the spectrum of property & casualty insurance. From this, he gained a unique perspective on risk management and risk retention strategies. This knowledge base has translated well into his responsibilities with BSI CORE.

Dave received his bachelor's from Wittenberg University and serves as a Board Member of the Rotary Club of Bethlehem. He is based in BSI's Bethlehem office and resides in Hanover Township.

Dave holds his life, accident, and health licenses with over 50 insurance carriers nationwide.